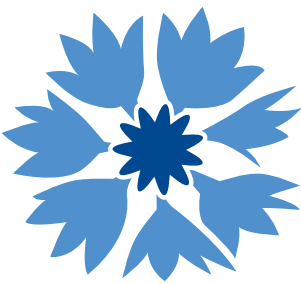


MND Scotland



Annual Review and Summary of Accounts 2010/2011

Motor Neurone Disease – The Reality

Motor Neurone Disease is a fatal neurological illness with no known cause or cure. Symptoms can include progressive paralysis, loss of speech, difficulty eating and drinking, and laboured breathing.

Due to the physical challenge of life with MND there are often associated psychological repercussions that people with the illness, partners, family members and carers have to cope with. Financial insecurity can become a problem as Motor Neurone Disease progresses, due to issues with employment, requirements for specialised equipment, and additional expenses at home.

In Scotland this year, 222 people were diagnosed with the illness. Their average life expectancy will be around 14 months after diagnosis and diagnosis can be a frustratingly long, drawn out process for those affected by the illness. Motor Neurone Disease is recognised as an illness that affects people in many different ways.



Our Founder, John MacLeod

In 1981, MND Scotland was founded by a man with MND named John MacLeod. John was a popular family figure, and had lots of supportive friends and colleagues, and together they launched our charity with the hope of improving the lives of people affected by MND in Scotland. Our charity is celebrating its 30th Anniversary, and it is now Scotland's only charity providing care, information, and funding for research to find a cure for Motor Neurone Disease.

The past 12 months has been a period where MND Scotland has risen to the challenge of an increased number of people with Motor Neurone Disease, and we have put more energy in to services for families, friends, and carers. This year we have invested more in research than any other year. MND Scotland would like to thank everyone who has supported our work this year and in previous years.

Chairman's Report

It was with great humility that I accepted the post of Chairman in November, and it is my pleasure to submit this report during MND Scotland's 30th Anniversary Year. I would like to acknowledge, with thanks, the tireless work carried out by Richard Petty, our former Chairman, who has been privileged to write this report introduction in recent years.

Since its inception, 30 years ago, MND Scotland has grown and developed into an organisation that makes a positive difference to the lives of people with MND in Scotland. The past year has seen us substantially increase our investment in research to discover the causes of MND and help the development of possible cures.

Our work with the NHS Quality Improvement Scotland programme continued with a condition specific seminar held in Dundee. Our involvement in this area carries on as part of the monitoring process within the NHS.

By the time we meet for the AGM in October, I expect that the Board of Trustees will have received preliminary results of our research programme by the University of Glasgow who were asked to investigate how our model of care is working and how we could improve the quality of care provided to people affected by MND. This will include contributions from our own care team and various statutory bodies, allowing the Board to consider the options available to go forward at this difficult time.

Our support systems continue to progress with our Education Service, Information Service, Counselling and Bereavement Service, Welfare and Benefits Service, and Befriending Service. The newly formed Support Group meetings have also become increasingly popular in various parts of the country. All of the above will keep on receiving MND Scotland's full support.

In closing I would like to express my grateful thanks to my fellow Board members for their hard work over the last year. The work of the Board would not have been possible without the substantial effort of Craig Stockton, our Chief Executive, and all of the staff at Firhill Road, Glasgow. My thanks go out to the many volunteers who have assisted over the year in numerous ways. Without you, and your enthusiasm in the last 12 months, MND Scotland would be a small fraction of the organisation we have grown to be. Your continued support has allowed us to offer an excellent service for people affected by Motor Neurone Disease in Scotland and raise funds to continue research to work towards finding a cure.

Alastair Baillie, Chairman.



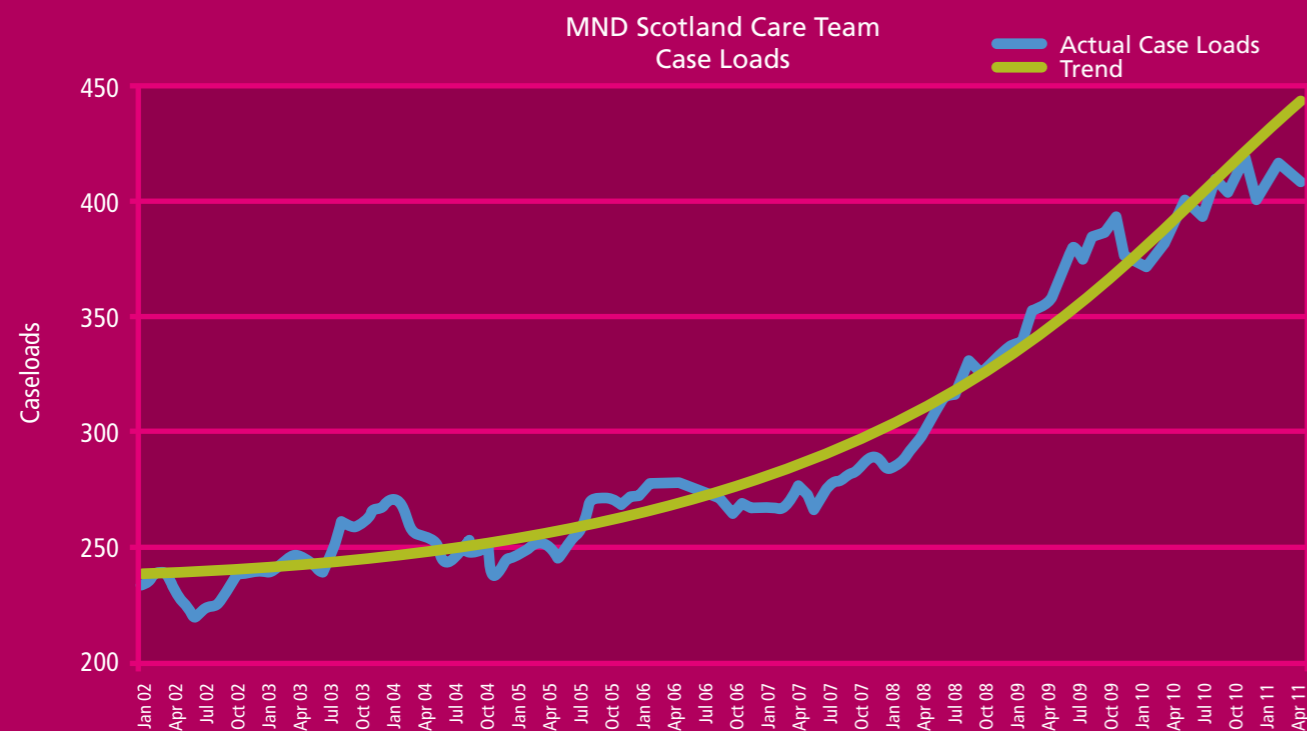
Care Has Great Responsibility

Client Numbers Continue to Rise

MND Scotland provides a care service, with a team of 6 professionals, offering support for people affected by MND throughout Scotland. This year the team has served more than 570 clients.

The Care Team includes our specialists, who visit families affected by MND, offering information and assessing their needs. They then liaise with the appropriate health and social care professionals to ensure the best possible care is provided.

Our Care Team member based in Aberdeen has benefitted from the use of Tele-health in Grampian and the Highlands. It has allowed her to visit clients in a virtual manner, cut down on travelling time and expenses, yet employ a high level of care. Tele-health is a resource that MND Scotland is keen to employ in other areas of Scotland with the cooperation of local Health Boards.



Maintaining People's Independence

Another form of support provided by the Care Service includes the charity's own Specialist Equipment Centre, which offers a wide variety of items on loan, filling the gaps for people encountering Scottish health and social services delays. Equipment doesn't come cheap with over 200 pieces requiring maintenance, delivery by our van, and payment for postage. More than £23,000 was spent this year.

"The 'Neater Eater', used by people who have impaired upper body movement, allows them to eat independently. It cost more than £4,000, but has so far proven to be a life improving unit for members of the MND community."



More Financial Sustenance

People become more infirm due to their MND, that's the reality. It often creates greater financial strain at home. In recent times, the economy has slumped and the total number of grants provided by the charity has increased by 30% compared to last year. We have spent nearly £20,000 providing 52 grants to people affected by MND. Grants have been used in various ways including purchasing specialist equipment, making adaptations at home, buying household items, and paying outstanding bills.

Support When You Need it Most?

It takes a large proportion of our annual spend to sustain the Care Service. We have been in discussion with Health Boards, for a number of years, stressing the importance of the Care Service, but still receive only a fraction of the funding required to maintain it. During the period of April 2010 to March 2011 we received a total of £70,000 from Health Boards and Scottish Government.



Getting a Grasp of Important Information

Diverse Methods of Education

This year, our Education Officer has probably been one of the farthest travelled of all staff based at head office. In the past 12 months, work has taken him to Kirkwall, Stornoway, Dumfries, Haddington and Aberdeen amongst other places. In each of these areas he has delivered awareness raising talks to staff employed by health-boards and social work departments. Family Information Evenings were held for local families in areas as far as Orkney and Lewis. Those attending the Information Evening on Lewis were joined by GPs and families from neighbouring islands via teleconferencing facilities.

Other family information evenings have been held in a variety of places including Irvine, Glasgow and Aberdeen.

One of the Education Officer's talks took him to Alford, in Aberdeenshire, to talk to a group of 5th year pupils who were entering a local competition, with a prize of £3,000 to be donated to a charity of their choice. It included researching a charity and giving a presentation to a panel

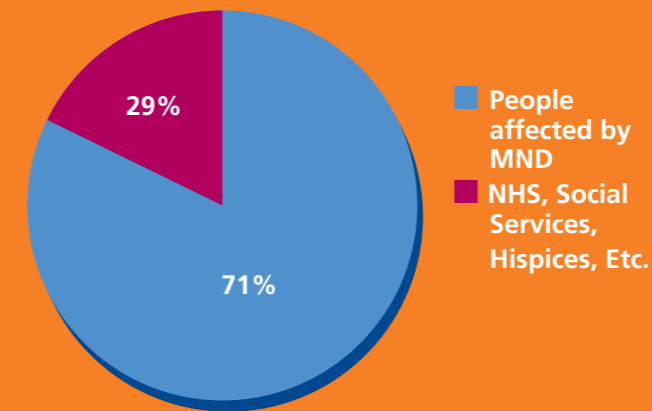
of judges. Our Education Officer is a qualified teacher with 20 years experience and, when asked if he would give a lesson to the whole class, he jumped at the chance - it was another great opportunity to spread awareness amongst the younger generation. The talk proved to be of great benefit to the group and MND Scotland, when the pupils won the £3,000 prize and kindly donated it to us.

The Education Officer has added to our collection of in-house publications, with twelve new leaflets, explaining what MND is and the services offered by MND Scotland. A thirteenth leaflet is also available, which we print on demand, giving information about our Befriending Service in Tayside and Fife.

Almost 500 Patient Information Folders have been distributed to people with MND by our Care Team since 2009. Clients and their families have often said that it has been beneficial to know more about the illness, ways to adjust to life, and ways to prepare for the future. Based on the positive feedback received, we will continue to produce and circulate the Patient Information Folders as new cases arise.



Developments in our Library



Exploring our Library Via the Web

We are continuing to share our library with other health libraries via the online Scottish Health Libraries Catalogue (SHELCAT). It allows patients, carers, family members and professionals to enjoy the tangible benefits of searching and borrowing our resources such as books, DVDs, and journals. There has been a continual increase in requests from health professionals wishing to improve their client support.



Identifying Areas to Unwind

The Library has also been working hard to produce details of holiday accommodation that meets the needs of people affected by MND. We have been told by many people, that their break away from the daily stress of life at home has resulted in greater stress whilst coping with poorly adapted accommodation. The Holiday Resource List is currently being created by our Information Officer to ensure that the needs of people with limited movement can enjoy the leisure time they deserve.

Continual Expansion of our Reading Lists



The library has purchased many new publications in the past year. One in particular, 'What if it's not Alzheimer's? A Caregivers Guide to Dementia, by Lisa and Gary Radin', focuses on the needs of people who are exhibiting rare, but now clinically recognised, Fronto-temporal Dementia as an additional symptom of MND. There are new publications for professionals including one to help improve palliative care for people with Motor Neurone Disease. The library continually develops as new and updated publications become available.

The Welfare and Benefits Maze

Financial pressure at home can be a major concern for people affected by MND and in the past year we have seen the launch of the government's reformed benefits system. Our Welfare and Benefits Officer has been travelling far and wide to provide support for people, at their homes, when they are being assessed to be 'fit to work' or entitled to Benefits. We have heard one example where a man with quite advanced MND was being re-assessed, due to a change in the law, for almost 2 hours. This could have been exhausting, but our Welfare and Benefits Officer was present to provide support and guide this man, who had speech difficulties, through the rigmarole of assessment for Benefits which he was already entitled to.

A Diverse Research Approach



Financial Assistance for New Researchers

MND Scotland continued to invest in PhD projects led by world renowned researchers at Edinburgh University, the Euan MacDonal Centre, and the University of St Andrews. These are funded as part of our rolling five year PhD Studentship Programme. Results of the lab-based research projects will assist the global effort aiming for new drug therapies and an ultimate cure for Motor Neurone Disease.

We hope that the experience will further the student's expertise in their related field and nurture a commitment to MND research when qualified.

Screening Cognitive Impairment Related to ALS

Around 25% - 30% of patients with Amyotrophic Lateral Sclerosis (ALS), the most common form of MND, are thought to have forms of cognitive impairment. MND Scotland is funding a team

member working on the Edinburgh Cognitive ALS Screen (ECAS), a project to test and validate a practical screening tool sensitive to cognitive impairment in ALS.

Mild symptoms of cognitive impairment include difficulty remembering names, and in the severest of cases it will include dementia with symptoms such as behavioural changes, loss of memory and confusion. In the UK and Europe there is no current way to screen people with ALS for cognitive impairment. Increased recognition of symptoms will help to plan and implement specific and suitable care. If the screening test proves to be successful, the hope is to roll it out across Europe.

Huge Potential to Increase Clinical Trials and Improve Care

After a gap of 12 years, MND Scotland has re-established the Scottish Motor Neurone Disease Register (SMNDR) at a cost of £200,000 over a period of four years. Volunteers with

Motor Neurone Disease are being recruited to give clearer evidence about the current effects of MND within Scotland. The Register is part of the Scottish Motor Neurone Disease Audit, Research, and Trials (SMART) initiative based in Edinburgh. It will audit current access to services and care in light of the published NHS Quality Improvement Standards (QIS) for Neurological Health Services.



"The original Scottish MND Register carried out between 1989 and 1998, supported Motor Neurone Disease research throughout the world. Many of the resulting figures are still routinely quoted, based on its original data. We hope to attract new

research and clinical trials to Scotland through up-to date findings."

Craig Stockton, Chief Executive, MND Scotland

Research Outside The Lab

MND Scotland also recognises the importance of Social Research and we are now supporting two such projects.

One project aims to discover what care options are available across Scotland for people with MND and their families. It hopes to learn how these services are delivered to those who need them, especially as the disease progresses.

It is an important piece of research since no-one has ever compared services, provided in different areas of Scotland for people with MND, in this

manner. Results may provide evidence to help create more consistent and high quality levels of care.

The other project will assess the ways in which Breaking Bad News is made to people with Neurological conditions. 'Breaking Bad News Well in Progressive Neurological Conditions' will ask questions of people with MND, their relatives, significant others and carers alike. Things like did you know something was wrong, were you given time to yourself immediately after to take things in, have you seen your consultant since your diagnosis?

Results may be used to make recommendations for clinical practice, education, and policy in order to improve the patient journey/experience in the post-diagnosis period.



Keeping a Steady Level of Publicity

Awareness Week Online

MND Scotland identified a special way to accelerate the growth of online social network support with a 'Field of Hope' campaign through Twitter and Facebook during Awareness Week in 2010. We managed to make a sound application to the online fundraising channel, JustGiving, and against stiff competition, secured one of 50 custom campaign accounts through a resource known as Twibbon.com. It allowed supporters on Twitter and Facebook to sign up and carry our logo on their profile photos and make donations to achieve a total of £1,000 in 7 days. It was a huge success, allowing our charity to be promoted throughout the world, and our supporters helped smash our donation target.

We were competing with some of the largest charities in Britain, and succeeded in making more of an impact at JustGiving than many of them.

This year illustrated our charity's belief in the benefit of having a sound presence on the internet and our online social network continues to attract greater interest and support each day.



Raising Awareness Through All Media Channels



Our long-term patron and Scottish Rugby Internationalist, Scott Hasting, brought a bunch of fellow rugby stars together to form a fundraising team of 'Scottish Rugby Legends' to take part in a charity special of 'The Postcode Challenge' - one of STV's prime time game-shows. They bravely answered a series of nerve-wracking, general knowledge questions, to raise money for us. The show additionally created an on-screen opportunity for Scott to explain who we were and why he chose to support us.

Scott shared his own personal experience of MND. Our Chief Executive, Craig Stockton, appeared on the show to introduce footage of a member of the MND community at home receiving care, and of course there was plenty of up-to-date interactive news through our online social networks.

The media must be kept abreast of our charity's activity and the needs of people with MND. Throughout the year, Scott and many others, told personal stories and spread the word about fundraising events. This helped open the doors to newsrooms around the country.

The campaign also reached the Scottish Parliament thanks to MND Scotland patron, Christina McKelvie MSP, who proposed a motion of support for it at the Scottish Parliament. It gained 20 signatures from the SNP, Labour, Lib Dem and Conservative and Unionist MSPs.

The Field of Hope campaign was also nominated for a JustGiving 'Most Creative Charity of the Year' award. Although we didn't win, MND was proud that our imaginative effort was recognised.

Community Spirit

Strength in Numbers

MND Scotland has been working hard to develop a network of local Support Groups for those affected by the illness. In the past year, groups in Lanarkshire, Renfrewshire, Ayrshire, Glasgow, Forth valley, and Aberdeen have been enjoying regular social meetings which have become increasingly popular. MND Scotland recognises that there is a sense of unity amongst those who have experienced similar challenges in life. The popularity of the established Support Groups proves that further expansion is the way to go.



"The Renfrewshire Group is very informal and families can come along and share tips, offer their support and swap information and advice. This is an exciting thing for Renfrewshire because we are giving people a bit of hope."

**Lorraine Cameron,
Renfrewshire Council
Member and Renfrewshire Support Group Member.**

Interesting Local News

Local Branches have continued to work hard to raise funds, awareness, and hold their own regular social events.

Central Branch's 'Annual Ladies' Lunch and Fashion Show' raised a wonderful £3,000, breaking their target by £500. It is a decade since locals affected by motor neurone disease set up MND Scotland's Central Branch. The group has provided a strong sense of community for families and people affected by motor neurone disease.

The Edinburgh Branch Open Day, turned out to be a great success. It was good to see over 60 people there, including a number with Motor Neurone Disease. Professor Siddharthan Chandran from the Euan MacDonald Centre gave an informative talk on the research being carried out at the Centre. MND Scotland funded researchers were present to answer questions relating to their current work, and our Chief Executive, Craig Stockton, helped spread the word about MND Scotland.

It's been a hard year for our Dumfries Branch, though they've still been raising funds and selling



our merchandise at local community events. They have kept their nose to the grindstone in order to overcome the logistical difficulties of maintaining a Branch spread across such a large Scottish region, and ensured fundraisers in Dumfriesshire felt appreciated by collecting cheques and attending their events.

Sad To Close The Doors at Perth

Our Perth Branch, MND Scotland's longest running Branch, finally ran out of steam in 2010 after 22 years. Their small shop, in Tulloch Place, had to close as it was no longer cost effective and the Branch was finding it more and more difficult to get volunteers to man it.

Maureen Kinmont who served as the Perth Shop Manager, since 1998, was sad to see it go, "I enjoyed getting my hands dirty and making the most of all our donated items. It was good to see regular locals and have a chat. I would like to express my deepest thanks to all those who made the shop possible by offering a few hours of their time each week."

"Perth Branch's final summer legacy in 2010 was the hugely successful Awareness Week shop on Perth High Street which raised more than £7,500."

A Cooperative Relationship

We offer a wealth of support for the MND community in Scotland and we are lucky to receive support back from the community in heaps. Without the energy of our fundraisers, income from generous donors, and volunteer support, our charity would not exist. Many of our specialised services for people with MND are only possible with volunteer expertise.

Volunteer Reinforcements at H.Q.

Staff members at head office have been lucky to have volunteers at hand this year again, to offer a few hours of their time each week, helping us to keep on top of special projects and general admin.

Offering Emotional Support

Qualified volunteers receive additional training to provide counselling to the MND community. Clients included people with MND, partners who are carers, family members and friends, people suffering from bereavement, and family members who provide care. Our Counselling Service Coordinator carried out almost 60 sessions via telephone, clients came to the office at Firhill Road, and the coordinator visited people at home to offer initial assessments. Twelve volunteers saw 21 clients over 101 sessions, either in counselling premises, GP practices or at the client's home. Volunteer Counsellors are continually being recruited and trained throughout Scotland and we are concentrating on expanding the service in the coming year.

"We have developed our own set of "Wish Cards" so that people with MND can leave messages for children and young people for them to keep for posterity."

Giving a Hand at Events

Our special fundraising and awareness raising events benefit greatly from volunteer support. At this year's Annual Fun Run at Strathclyde Park nearly 600 people took part. A lot of support is required to make an event as big as this run smoothly. Volunteers helped at support stations on the route, and at the Start/Finish line where participants benefited from massage, kids enjoyed face-painting, and many volunteers, as usual, made the hospitality area a welcoming point of contact for all.

MND Scotland has always been about the Scottish community. We would like to thank everyone who has given some of their own valuable time during the past 12 months. It has been much appreciated by everyone at MND Scotland.

Reducing Stress and Pain

Complementary therapists offer services such as therapeutic massage to relieve the pain and stress of people's motor neurone disease. In addition, the service proves useful for those taking part in athletic fundraising events. The number of volunteers and the service has expanded throughout Central Scotland in just a few years. All the therapists are trained to ensure clients affected by Motor Neurone Disease are treated appropriately.



Summary of Income & Expenditure

For the year 1 April 2010 to 31 March 2011

INCOME	£000
Fundraising Activities	515
Donations	244
Legacies	42
Grants	93
Investment Income	14
Membership Subscriptions	1
Total	909
EXPENDITURE	
Care Service	387
Information Service	222
Research	306
Fundraising & Publicity	152
Cost of Generating Voluntary Income	70
Governance	26
Total	1,163

Cost of the Care Service includes funding our Care Team, Equipment Loan Service, Counselling Service, Befriending Service, and Small Grants Scheme.

Treasurers Report

A good performance in a difficult year for charities

A deficit for the year is the result of our planned expenditure on research now reaching its full annual amount. However, our remaining income and expenditure are broadly equal and leaves our accumulated reserves available to cover our planned expenditure on research over the next 4 to 5 years.

Annual income decreased overall due to a further fall in legacy receipts. We cannot predict legacy receipts and can only welcome them gratefully when they do arise. However, all other income and fundraising performed well in the difficult economic situation.

Expenditure has been well controlled and although up on last year is in line with budgets and reflects the increased activities of the Association.

Research costs have increased as the various projects supported by the Association are now in full operation.

The level of reserves enables the Association to meet its planned research and capital expenditure commitments with the assurance that funds are available to meet these requirements.



OVERVIEW OF ACCOUNTS

Operating deficit for the year is £253,923 (2010 – surplus £60,824)

Income for the year is £909,313 (2010 - £1,131,726)

The main sources and changes to 2010 are:

Donations	£244,202 a decrease of £48,331
Fundraising	£515,762 an increase of £55,146
Grants	£92,923 a decrease of £5,516
Interest	£14,360 a decrease of £10,915
Legacies	£41,504 a decrease of £213,079

Direct Charitable Expenditure

Expenditure on the Associations three main objectives of Care, Research and Information amounted to £915,510 (2010 - £854,545). Expenditure on research increased by £65,588 over the previous year.

Indirect Expenditure

Administration and fundraising costs amounted to £247,726 (2010 - £216,357).

The Associations funds at 31 March 2011

The balance sheet shows net assets of £1,620,945 (2010 - £1,870,633). The Association has followed a conservative policy of holding these reserves as cash on bank deposit. These funds will enable the Association to continue its planned research programme and to finance improvements and additions to its services.

Summarised Statement of Financial Activities

(including income and expenditure account)

For the year ended 31 March 2011

	Unrestricted Funds	Restricted Funds	2011 Total Funds	2010 Total Funds
	£	£	£	£
INCOMING RESOURCES				
<i>Incoming resources from generated funds:</i>				
Voluntary income:				
Grants and donations	304,584	74,607	379,191	646,835
Activities for generating funds:				
Fundraising	511,315	4,447	515,762	459,616
Investment income	14,360	0	14,360	25,275
Total Incoming Resources	830,259	79,054	909,313	1,131,726
RESOURCES EXPENDED				
<i>Costs of generating funds:</i>				
Costs of generating voluntary income	69,554	0	69,554	67,508
Fundraising and publicity	152,195	0	152,195	130,448
<i>Charitable activities:</i>				
Care Service	334,984	52,745	387,729	387,050
Research	302,006	4,332	306,338	246,672
Information Service	196,703	24,740	221,443	220,823
<i>Governance costs</i>	25,977	0	25,977	18,401
Total Resources Expended	1,081,419	81,817	1,163,236	1,070,902
Net incoming (outgoing) resources before other recognised gains and losses	(251,160)	(2,763)	(253,923)	60,824
Unrealised gain/(loss) on investments	4,235	0	4,235	15,193
Net movement of funds in year	(246,925)	(2,763)	(249,688)	76,017
<i>Reconciliation of funds</i>				
Total funds brought forward	1,839,169	31,464	1,870,633	1,794,616
Total funds carried forward	1,592,244	28,701	1,620,945	1,870,633

The statement of financial activities includes all gains and losses recognised in the year. All incoming resources and resources expended derive from continuing activities.

BALANCE SHEET AS AT 31 MARCH 2011

	2011	2010
	£	£
Fixed Assets:		
Tangible Assets	8,387	12,824
Investments	94,592	66,357
	<u>102,979</u>	<u>79,181</u>
Current Assets:		
Debtors	97,277	63,757
Cash at bank and in hand	1,648,624	1,921,052
	<u>1,745,901</u>	<u>1,984,809</u>
Creditors: amounts falling due within one year	(227,935)	(193,357)
Net current assets	1,517,966	1,791,452
Net assets	<u>1,620,945</u>	<u>1,870,633</u>
The funds of the charity		
<i>Unrestricted funds:</i>		
Designated funds	184,713	422,465
General funds	1,407,531	1,416,704
Restricted funds	28,701	31,464
Total funds	<u>1,620,945</u>	<u>1,870,633</u>

These accounts are prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small entities (Effective April 2008).

The financial statements were approved and authorised for issue by the Directors on 27th August 2011 and signed on their behalf by

Mr Alastair Baillie (Chairman)

TRUSTEES STATEMENT

These summarised financial statements contain information from both the Statement of Financial Activities and the Balance Sheet for the year ended 31st March 2011, but are not the full statutory report and accounts. The full financial statements were approved by the Trustees on 27th August 2011. They received a qualified audit report, which is reproduced below. Copies may be obtained from the charity's head office, 76 Firhill Road, Glasgow, G20 7BA.

Signed on behalf of the Trustees

Alastair Baillie (Chairman)

INDEPENDENT AUDITOR'S REPORT TO THE TRUSTEES OF MND SCOTLAND

We have audited the financial statements of MND Scotland for the year ended 31 March 2011 which comprise the Statement of Financial Activities, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (Effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made exclusively to the charity's Trustees, as a body, in accordance with Section 44 (1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and Regulation 10 of the Charities Accounts (Scotland) Regulations 2006. Our audit work has been undertaken so that we might state to the charity's Trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and its Trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of Trustees and Auditor

As explained more fully in the Trustees' Responsibilities Statement (set out in the Trustees' Annual Report), the Trustees (who are also the Directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

The Trustees have elected for the financial statements to be audited in accordance with the Charities and Trustee Investment (Scotland) Act 2005 rather than also with the Companies Act 2006. Accordingly we have been appointed as Auditor under Section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and report in accordance with that Act.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's [APB's] Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently and adequately disclosed; the reasonableness of significant accounting estimates made by the Trustees; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Trustees' Annual Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Basis for Qualified Opinion on the Financial Statements

Insufficient audit evidence could be obtained with regard to the completeness of income. This was as a result of donation details not being recorded on banking pay in slips. As there was insufficient supporting documentation to identify the make-up of the charity's banking of its income, combined with the resignation of the Financial Controller, we were unable to obtain appropriate evidence regarding the completeness of income by using other audit procedures.

Qualified Opinion on the Financial Statements

In our opinion, except for the possible effects of the matter described in the Basis for the Qualified Audit Opinion paragraph, the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2011 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and Regulation 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended).

Matters on which we are required to report by exception

In respect of the following matters where the Charities Accounts (Scotland) Regulations 2006 (as amended) requires us to report to you if, in our opinion:

- the information given in the Trustees' Annual Report is inconsistent in any material respect with the financial statements; or
- the financial statements are not in agreement with the accounting records and returns.

We have nothing to report in respect of these matters.

In respect of the following matters where the Charities Accounts (Scotland) Regulations 2006 (as amended) requires us to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- the charitable company has not kept proper and adequate accounting records.

We draw your attention to the basis for qualified audit opinion on the previous page in respect of the charity's banking of income.

**Mark Mulholland FCCA
(Senior Statutory Auditor)
for and on behalf of**

**Alexander Sloan
Chartered Accountants and
Statutory Auditor**

**38 Cadogan Street
Glasgow
G2 7HF**

Alexander Sloan is eligible to act as an auditor in terms of Section 1212 of the Companies Act 2006

REPORT OF THE BOARD OF TRUSTEES FOR THE YEAR ENDED 31st MARCH 2011

REFERENCE AND ADMINISTRATIVE DETAILS

Charity Number SC002662
Company Number SC217735

Members of the Board of Trustees, who are directors for the purpose of company law and trustees for the purpose of charity law, who served during the period and up to the date of this report are set out on the back page.

Details of the registered office of the charity, its auditors and bankers can also be found on the back page.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing Document

The organisation is a charitable company limited by guarantee, incorporated on 3rd April 2001 and registered as a charity on 3rd April 2001. Prior to incorporation, the Association was a charitable trust. It is registered as a charity with the Inland Revenue and the Office of the Scottish Charity Regulator.

The company was established under a Memorandum of Association which established the objects and powers of the charitable company and is governed under its Articles of Association.

Members of the charitable company guarantee to contribute an amount not exceeding £1 to the assets of the charitable company in the event of winding up. The total number of such guarantees at 31st March 2011 was 825.

Appointment of trustees

Under the Articles of Association, the members of the Board of Trustees are elected at the AGM to serve a period of 3 years, subject to ratification at each AGM.

Trustee induction and training

New trustees receive specific written and verbal induction training. Ongoing training and education takes place in conjunction with the quarterly board meetings and at other specific occasions.

Organisational Structure

The board of trustees, which can have up to 14 members, is responsible for the management of the charity. The board may appoint a Chief Executive and delegate such powers and duties as thought fit.

Risk Management

The trustees continually assess the major risks to which the charity is exposed, in particular those related to the operations and finances of the Association. The trustees are satisfied that systems are in place to mitigate exposure to the major risks.

The trustees have a risk management strategy that comprises a quarterly review of the financial, operational and management performance of the charity.

Monitoring

The Care Service is subject to regular monitoring by the charity and by survey returns from users of the service. The equipment hire and library services are monitored in a similar manner.

Objectives and activities

The objectives of the charity are:

- to provide relief and support for those affected by motor neurone disease
- to provide items, services and facilities of assistance which are not readily available elsewhere
- to promote research into motor neurone disease and make the results public

The strategies employed to assist the charity to meet these objectives included the following:

- the provision and funding of a national Care Service
- the provision of a specialised equipment hire and delivery service
- the promotion of research and provision of a library service to disseminate information.

Achievements, performance and financial review

A review of the activities of the organisation during the year is set out in the Annual Review.

Investment powers and policy

The trustees may invest funds not immediately required in any investments, securities or property as may be thought fit. The trustees have decided that surplus funds be placed on deposit with secure major financial institutions at the best rate of interest available.

Grant Making policy

The organisation may make significant grants for research purposes as stated in the objectives. All such grants are reviewed by the organisation's appropriate research specialist and research committee and their recommendations considered by the Board prior to any decision.

Small grants of less than £500 each may be made for social and welfare purposes to individuals with MND. These are administered by a sub-committee of the Board within the overall restrictions decided by the full Board.

Reserves Policy

In setting the reserves policy, the Directors wish to ensure that the organisation's core strategic objectives are able to continue in the immediate future and that reasonable future financial contingencies are covered. In setting the level of reserves that should be retained, the organisation has taken into account the following factors: planned budget deficits, existing commitments, risks associated with existing income streams, risks associated with the development and creation of new services and the risk and effects of any known external factors or contingencies. The policy is to hold funds which are free reserves at a level of 6-9 months' general expenditure. These reserves level and opportunities to utilise any surplus are under regular review. Planned budget deficits for the next three years, together with the Strategic Plan for 2010-2015 are expected to utilise the surplus of unrestricted reserves which currently exists over the stated policy level.

Plans for future periods

The trustees intend to pursue and develop the existing policies to further enhance the service and benefits available. In addition further initiatives in welfare and benefits, education and holiday services are being pursued, some with the aid of specific grants from other bodies.

Approved by the trustees on 27th August 2011 and signed on their behalf by:

Alastair Baillie (Chairman)

Office Bearers, Directors and Staff

National Executive

Committee/Board of Directors

Alastair Baillie **CHAIRMAN**
Dr Judith Huggan **VICE CHAIR**
Robert Harvey **TREASURER**
Shuna Colville **SECRETARY**
Christine McWhirter
Lesley Anderson
Robert Allan
Euan McDonald
Graham Laird
Dr George Gorrie
Ann Kerr
Dr Robert Swingler

Company Secretary

Andrew Luke

Chief Executive

Craig Stockton

Registered Office and

Operation Address

76 Firhill Road,
Glasgow,
G20 7BA

Auditors

Alexander Sloan
38 Cadogan Street
Glasgow
G2 7HF

Bankers

Bank of Scotland
836 Crow Road
Glasgow
G13 1ET

Research Committee

Prof Hugh Willison MBBS,FRCP,PhD
Dr Joanne Ferrie
Dr George Gorrie
Dr Judith Huggan

Patrons

Vanessa Collingridge
Dr Winifred Ewing
Scott Hastings
Lesley Riddoch

Head Office Staff and Funded Posts

Craig Stockton *Chief Executive*
Iain McWhirter *Fundraising Manager*
Maureen Harrison *Fundraising Administration Officer*
Sara Thomas *Fundraiser*
John Brown *Equipment Store Co-ordinator*
Bryan Carroll *Communication Officer*
Lynn Black *Information Officer*
Mairi Hughes *Office Administrator*
Christine Crawford *Administration Assistant*
Dawn Hamilton *Volunteer Development Officer*
Lynnette Scott *Counsellor Co-ordinator*
Karen Thomson *Volunteer Co-ordinator (Befriending)*
Robert Bestow *Education Officer*
Vicki Cahill *Welfare and Benefits Officer*

Care Team

Carole Ferguson RGN, HV cert, BSc, MND Clinical Specialist, Southern General, Glasgow
Judith Newton RGN, MND Clinical Specialist, Western General, Edinburgh
Evelyn Milne, MND Clinical Specialist, Ninewells, Dundee
Dianne Fraser Dip COT, Cert Counselling, MND Clinical Specialist, Maternity Hospital, Aberdeen
Laura Cunningham RGN, DN, MSc MND Care Advisor, Southern General, Glasgow

Founder

John MacLeod

Royal Patron

HRH The Princess Royal

MND Scotland is the only charity funding research and providing care and information for people affected by Motor Neurone Disease in Scotland.

Scottish charity no. SC002662. Company limited by guarantee, registered in Scotland no. SC217735.